

4962 El Camino Real, Suite 112, Los Altos, CA 94022 Tel: (650) 962-9670 / Fax: (650) 962-9615 URL: http://www.energyonline.com Email: webmaster@energyonline.com

January 23, 2004

Dean Perry (dean.perry@nwpp.org) RTO West 5933 NE Win Sivers Drive Portland, Oregon 97220

Dear Mr. Perry,

I was just browsing through the internet today discovered that you had recently issued an RFP for SSG-WI Database Management and Study Program Implementation. We have developed a SQL-Server based relational Database Management System for our **UPLAN** model. We were pleasantly surprised to find that the specifications for UPLAN database and the RFP requirements were almost identical. We will be happy to negotiate either leasing or purchasing agreement with you for the DBMS (without the UPLAN model).

The DBMS is based on Microsoft SQL Server using the .NET architecture. It appears that the DBMS system that we have is consistent with your requirements and could possibly serve all your requirements. Should you require any changes or modifications, we would be happy to incorporate such modifications. If you would like an online demonstration of the DBMS, we would be happy to arrange it at your convenience.

The advantages of our systems are as follows:

- Unlike a new system built from the ground-up, our system has been already built and tested.
- Uses the latest Database Management systems
- Provides data security
- Uses .NET technology and is web-compatible
- Has cost advantages due to the fact that the database can be licensed on an annual basis
- No development time, you get what you see
- Can be customized to comply with any RFP requirements not already met.

I would suggest that you at least license the DBMS on a trial basis to evaluate whether our software meets your requirements. We are sure that you will save considerable expenses and development time.

Sincerely,

Pajat K. Deb

Dr. Rajat Deb

President